



December 2017 Quarterly key business measures update

OneVue continues delivering strong growth across the group

- Platform Services achieves gross flows of \$475m, up 53%
- Funds Services managed funds admin items processed increases 15%
- Trustee Services hits milestone of \$10b in FUT

Fund Services

Managed fund administration Record number of items processed in the quarter of 85,302 were up 15.5% on the previous quarter and increased by 88% on pcp, adding 96 funds in the quarter taking the total number of funds administered to a record 727 funds.

FUA of \$471.7b at the end of the quarter was down on the previous quarter due to the exit of one legacy institutional fund from an installed software custodial contract. The exit of this fund (FUA of \$58b) has no impact on revenues under the existing licensing model.

In the quarter we transitioned the first of the NAB clients, UBS Asset Management and further transitions are progressing.

The previously announced sale of OneVue's RE business to EQT Trustees is progressing to plan and is scheduled to complete at the end of March 2018.

Superannuation member administration FUA at 31 December 2017 reached \$2.1b, an increase of 4% (\$74m) on the previous quarter, with growth on pcp of 23% (\$402m). Member numbers were also up on the previous quarter and are up on pcp with 22 funds and 90,529 members now being administered.

Platform Services

Platform Services retail FUA reaches \$4.7b as at 31 December 2017, up 10% (\$439m) on the previous quarter and 24% (\$908m) on pcp.

Gross quarterly inflows from new and existing clients of \$475m were up 53% (\$165m) on pcp, further building on the strong momentum and taking gross inflows to \$1.6b for the last 12 months. Net inflows for the quarter of \$305m were in line with the record previous quarter and up \$103m or 51% on pcp. Record net inflows for the last 12 months of \$869m were up 156% on pcp.

Superannuation Trustee Services

Funds under trusteeship (FUT) at 31 December 2017 grew to \$10.3b, up 7% (\$654m) on the previous quarter, with growth in assets of existing and new clients. FUT has grown by a record \$1.5b or 16% over pcp.

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About OneVue Holdings Limited (ASX: OVH)

OneVue is an ASX listed fintech company that partners to disrupt across the superannuation value chain. The business operates through three core divisions: Fund Services, Platform Services and Trustee Services.

OneVue is number 1 in Fund Services managed fund administration and number 1 in Superannuation Trustee Services. Platform Services was recognised in Investment Trends' December 2016 *Platform Competitive Analysis and Benchmarking Report* as ranking 3rd in Online Client Portal technology and received the Platform Excellence Award for "Most New Developments". In 2017, OneVue was awarded 'Best Innovator' in the Self Managed Super Fund Provider Awards.

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Fund Services FUA (Funds under administration) & key measures

	Q2 18 Dec-17	Q1 18 Sep-17	Q4 17 Jun-17	Q3 17 Mar-17	Q2 17 Dec-16	QoQ growth %	PcP growth %
Managed fund admin FUA \$b	471.7	502.8	489.1	465.4	435.9	-6.2	8.2
Managed fund admin items processed	85,302	73,837	67,587	56,442	45,400	15.5	87.9
Managed fund admin nos of investors	134,079	121,251	119,823	118,360	114,321	10.6	17.3
Super member admin FUA \$m	2,130	2,056	1,956	1,807	1,728	3.6	23.3
Super member admin nos of members	90,529	90,345	89,845	90,052	90,395	0.2	0.1

Platform Services FUA (Funds under administration)

Total FUA \$m	Q2 18 Dec-17	Q1 18 Sep-17	Q4 17 Jun-17	Q3 17 Mar-17	Q2 17 Dec-16	QoQ growth %	PcP growth %
Retail FUA	4,689	4,250	4,018	3,907	3,781	10.3	24.0
Gross Inflows	475.5	515	351	249	310	-7.7	53.4
Net Inflows ¹	305.1	307	154	103	202	-0.6	51.1

¹ Net inflows exclude market movements.

Superannuation Trustee Services FUA (Funds under trusteeship)

Total FUT \$m	Q2 18 Dec-17	Q1 18 Sep-17	Q4 17 Jun-17	Q3 17 Mar-17	Q2 17 Dec-16	QoQ growth %	PcP growth %
FUT	10,338	9,684	9,401	9,436	8,882	6.8	16.4

QoQ Growth represents the growth over the previous quarter (September 2017)

PcP Growth represents the growth over the previous corresponding period (December 2016).