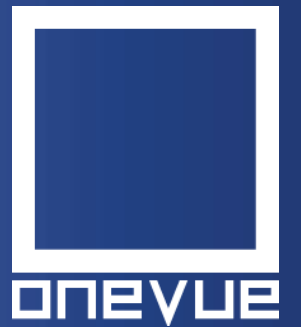


OneVue Holdings Limited (OVH) 2018 AGM

Strongly leveraged to superannuation sector and poised for growth







29 November 2018



Strength in numbers

Results highlights

Consistent execution against strategy drives record results

| | | |
|--|---|---|
|  REVENUE \$49.1m ▲ 20% |  EBITDA* \$7.5m ▲ 67% |  EBITDA MARGIN 15.4% ▲ 434 bps |
|  NPAT \$7.1m ▲ \$6.9m |  EPS 2.70 cents ▲ 2.62 cents |  OPERATING CASHFLOW# \$6.6m ▲ 34% |

* EBITDA excludes non recurring costs and share based payments

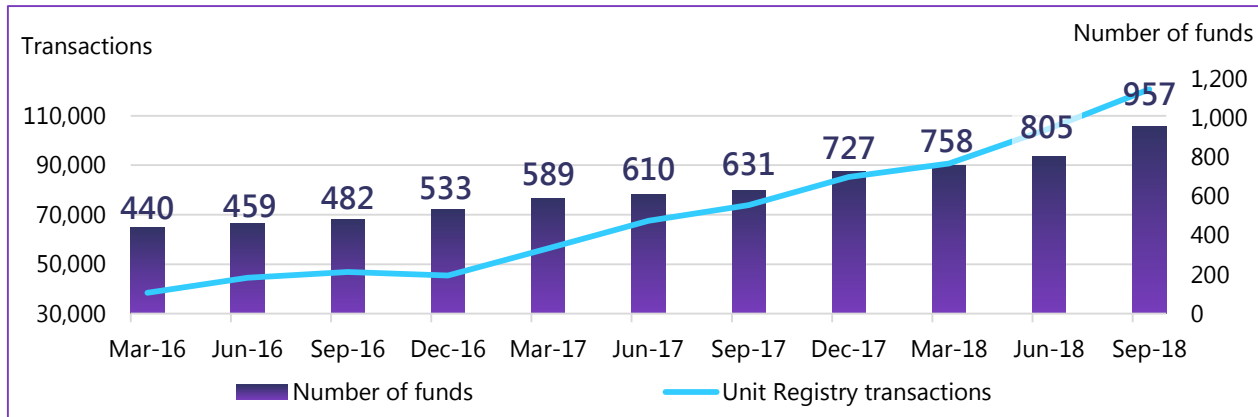
Operating cashflow excludes non recurring costs of acquisitions

Note: The numbers in this presentation have been rounded to \$'m. Change variances are calculated based on the underlying whole numbers and then rounded.



Fund Services – consistent track record of execution and growth

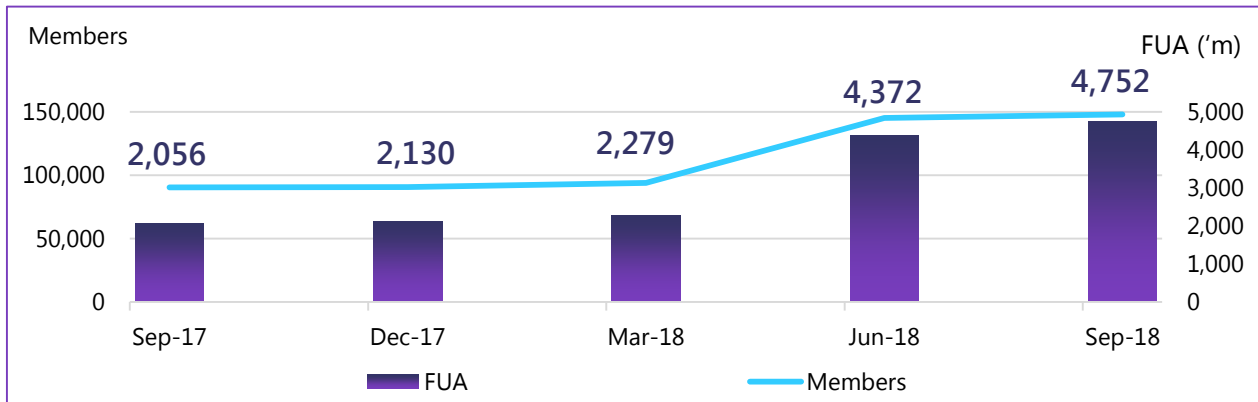
FUNDS MANAGEMENT ADMINISTRATION



COMMENTARY

- Market leader
- Consistent track record of execution and growth
- Contracted growth of \$5m p.a. to transition
- Growing market with increasing move to outsourcing
- Scale and operating leverage driving margin expansion

SUPER MEMBER ADMINISTRATION



COMMENTARY

- Now number 4 in the market
- KPMG Super Admin acquisition adds capabilities and scale
- Large and growing outsourced market
- Significant scope for growth

OneVue investment highlights

Clear growth runways



BENEFITTING FROM SECTORAL GROWTH AND STRUCTURAL CHANGE

- Legislated superannuation growth
- Continuing move to external service providers
- Shift to independent platforms and advisers
- Well positioned for Royal Commission outputs

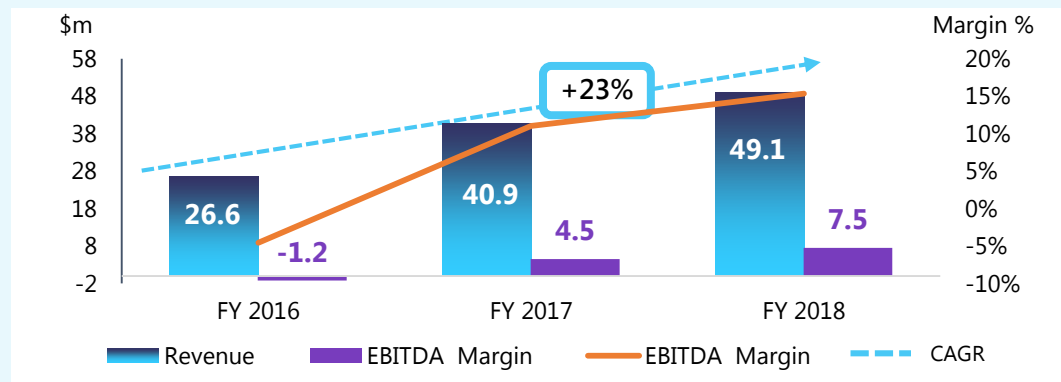
EXECUTING GROWTH STRATEGIES

- Sharpened focus on core growth areas
- Strong track record of successful strategy execution
- Capital deployed effectively

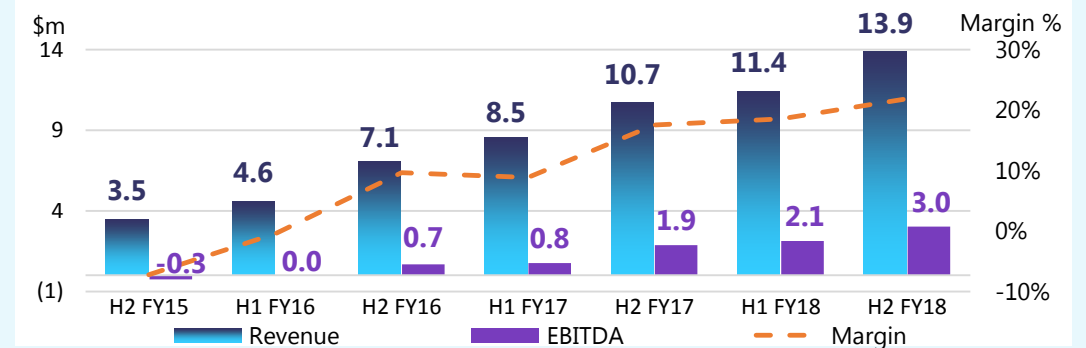
HIGH QUALITY BUSINESS MODEL

- 92% of revenues recurring, half of revenues not market sensitive
- Experienced management team
- High quality client base, with Top 10 representing 38% of revenues
- Track record of cash and profit generation

REVENUE, EBITDA AND MARGIN GROWTH PROFILE



FUND SERVICES FASTEST GROWING AND LARGEST DRIVER OF MARGIN EXPANSION



OneVue – the name behind the brands

CUSTODIANS



FUND MANAGERS

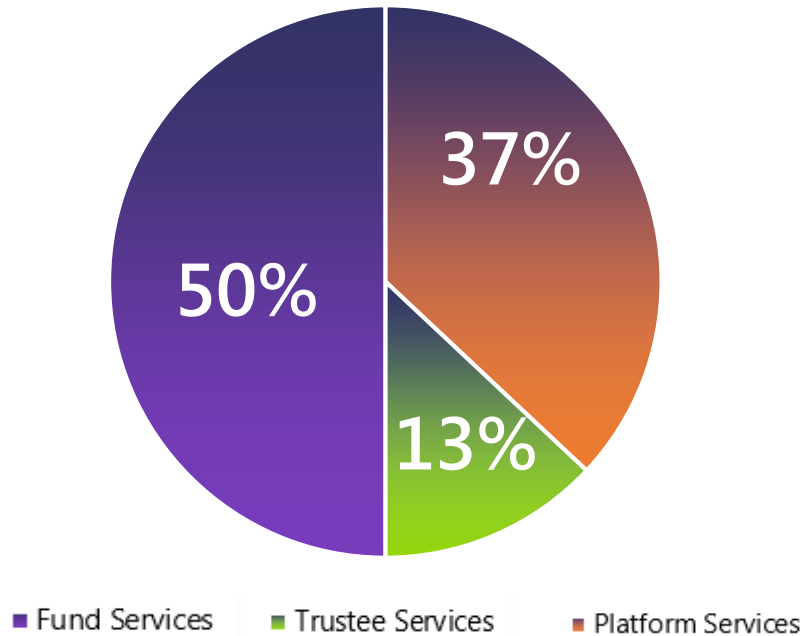


OTHER CLIENTS



OneVue business snapshot

FY 2018 Revenue profile



KEY GROWTH DRIVERS

FUND SERVICES

- Number/Type of items processed
- Value added services
- Number of funds, fund managers, and investors
- Number of members

PLATFORM SERVICES

- FUA bps
- Processing fees (fixed \$ per activity)

TRUSTEE SERVICES

- Trustee fees on bps
- Additional revenue from added value services
- Number of funds

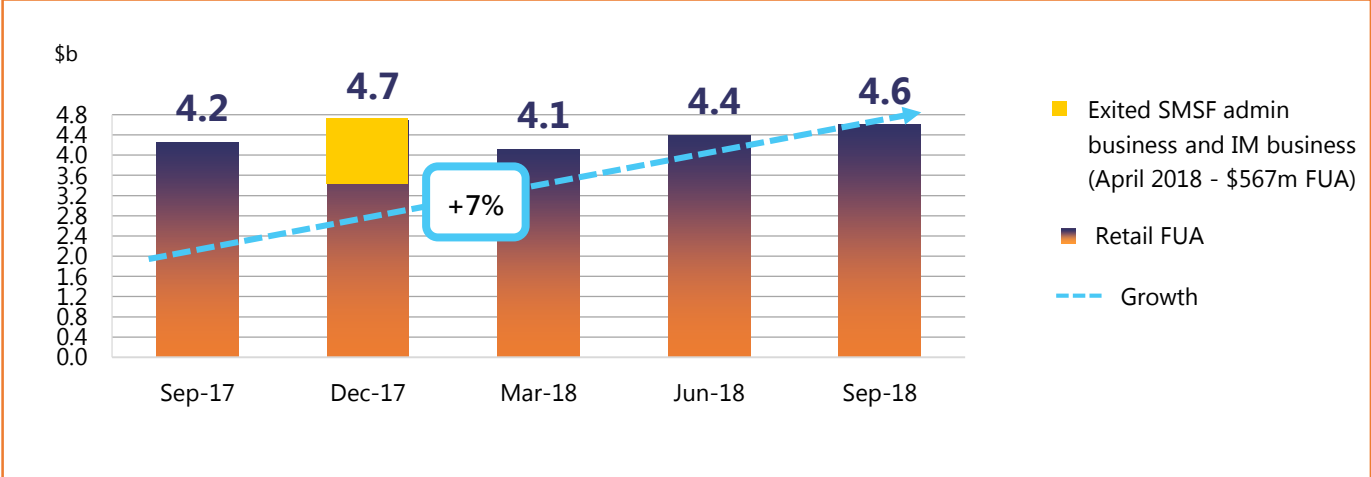
Funds Under Administration at 30 September 2018

^ Funds Under Trusteeship at 30 September 2018



Platform Services – model right for these times

FUA



COMMENTARY

- Independent wholesale model well positioned with institutional clients co-funding capex
- Structured growth from superannuation sector
- Royal Commission and regulatory environment creates positive opportunities

FUA: Funds under administration



Q1 FY 2019 – record growth

First quarter growth momentum continues to deliver record results

| | FUA#/FUT^ | KEY MEASURES |
|--------------------------|---|--|
| FUND SERVICES | \$491.6b Fund Management Admin \$4.8b Super Member Admin | <ul style="list-style-type: none">■ Items processed in the quarter were up 15% on previous quarter and up 63% on pcp■ Nine new funds added in the quarter. Total funds now 950, up 24% on pcp■ Nos of members up 2% on previous quarter and 64% on pcp |
| PLATFORM SERVICES | \$4.6b | <ul style="list-style-type: none">■ FUA up 4% on previous quarter and 7% on pcp■ Gross quarterly inflows of \$312m, up 3.6% on previous quarter and taking inflows to over \$1.4b for the last 12 months |
| TRUSTEE SERVICES | \$12.1b | <ul style="list-style-type: none">■ FUT up 5% on previous quarter and 25% on pcp■ FUT growth of \$2.4b on pcp |

A year of action – FY 2018 key achievements

1

We simplified the business

4

The KPMG acquisition propelled us to 4th in the superannuation administration market

2

We won the most new Platform developments award

5

We drove internal efficiencies

3

Fund Services became the fastest growing business

6

We focussed more on the retention and wellbeing of our people

FY 2019 well placed for further growth



ONEVUE GROUP

- All businesses with enhanced growth opportunities
- Accelerated growth in core areas follows FY 2018 strategic capital redeployment
- Building towards target 20% EBITDA margin exit run rate in FY20

FUND SERVICES

- Executing on contracted revenue growth in managed fund administration
- KPMG acquisition integration on track as planned
- Scale and operating leverage driving margin expansion

PLATFORM SERVICES

- Record pipeline of new business opportunities
- Acceleration of adoption of capital-lite wholesale model

TRUSTEE SERVICES

- Growth from managed accounts sector growth and new clients
- Market opportunities for independent trustees

Disclaimer

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Thank you



Strength in numbers