



June 2018 Quarterly key business measures update

OneVue continues growth trajectory of inflows, FUA, and processing volumes

- Fund Services managed funds admin items processed increased by 15.6% on previous quarter and 55% on PcP
- Fund Services super member admin FUA reaches \$4.37b up 123% on PcP
- Platform Services gross inflows of \$301m for the quarter takes annual gross inflows to \$1.6b, up 33% on PcP
- Platform Services achieves net quarterly inflows of \$135m, up 20% on previous quarter, taking annual net inflows to \$860m up 119% on PcP
- Platform Services FUA of \$4.39b, up 6.6% on previous quarter and 9.2% on PcP
- Trustee Services grows by \$2b over the year to reach \$11.5b in FUT
- Completed the acquisitions of; the KPMG Superannuation Administration business, (making OneVue the 4th largest provider in the market) and No More Practice Education, creating a contemporary education and distribution platform

Fund Services

Managed fund administration

A record number of items processed in the quarter of 104,780, up 15.6% on the previous quarter and up 55% on PcP.

47 funds were added in the quarter, taking the total number of funds added in the financial year to 195 and the total number of funds administered to 805 funds.

FUA of \$503.9b at the end of the quarter was up 6.8% on the previous quarter, with the addition of four new fund managers and positive market movement

During the quarter the NAB fund transitions continued adding two additional NAB fund managers and progressing with the additional transitions.

Superannuation member administration

FUA at 30 June 2018 reached \$4.37b, an increase of 92% (\$2.1b) on the previous quarter, with growth on PcP of 123% (\$2.4b). The recently acquired KPMG Superannuation Administration (KPMG) business contributed \$1.87b, supplemented by organic growth from new and existing clients of \$217m (9.6%) during the quarter and \$540m (27.6%) for the year.

Member numbers also increased significantly, by 55% (51,260) on the previous quarter and up 61% on PcP (55,170) with 145,015 members now being administered. KPMG added 44,257 members, with organic member growth for the year of 10,900 (12%) members. One new fund was added in the quarter in addition to the KPMG funds taking the total number of funds administered to 38.

Platform Services

Platform Services retail FUA of \$4.39b as at 30 June 2018, was up 6.6% on the previous quarter and up 9.2% on PcP.

Gross quarterly inflows from new and existing clients of \$301.3m took gross inflows to \$1.6b for the last 12 months, up 33%. Net inflows for the quarter of \$135m were up 20% on the previous quarter, taking net inflows for the last 12 months to \$860m up 119% on PcP.

ASX ANNOUNCEMENT

OneVue Holdings Limited (ASX: OVH)

31 July 2018



The foreshadowed closure of the external Investment Management business was completed in the quarter and followed the sale of the SMSF Administration business at the end of March 2018. Inflows reflect the impacts of these initiatives and gross quarterly inflows were slightly down in the short-term (-4%) as a result.

Superannuation Trustee Services

Funds under trusteeship (FUT) at 30 June 2018 grew to \$11.5b, up 8.7% (\$920m) on the previous quarter, with growth driven by assets of existing and new clients. FUT has grown by \$2b or 21.8% on PcP.

Investors

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About OneVue Holdings Limited (ASX: OVH)

OneVue is an ASX listed fintech company that partners to disrupt across the superannuation value chain. The business operates through three core divisions: Fund Services, Platform Services and Trustee Services.

OneVue is number 1 in Fund Services managed fund administration and number 1 in Superannuation Trustee Services. Platform Services was recognised in Investment Trends' December 2017 *Platform Competitive Analysis and Benchmarking Report* as ranking third in full function platforms, the winner of 'Most New Developments' Award for the second year running and winner of 'Product Offering' Award. In 2017, OneVue was awarded 'Best Innovator' in the Self Managed Super Fund Provider Awards.

For further information, visit www.onevue.com.au

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Fund Services FUA (Funds under administration) and key measures

	Q4 18 Jun-18	Q3 18 Mar-18	Q2 18 Dec-17	Q1 18 Sep-17	Q4 17 Jun-17	QoQ growth %	PcP growth %
Managed fund admin FUA \$b	503.9	471.6	471.7	502.8	489.1	6.8	3.0
Managed fund admin items processed	104,780	90,646	85,302	73,837	67,587	15.6	55.0
Managed fund admin nos of investors	139,681	137,743	134,079	121,251	119,823	1.4	16.6
Super member admin FUA \$m	4,372	2,279	2,130	2,056	1,956	91.8	123.5
Super member admin nos of members	145,015	93,755	90,529	90,345	89,845	54.7	61.4

Platform Services FUA (Funds under administration)

Total FUA \$m	Q4 18 Jun-18	Q3 18 Mar-18	Q2 18 Dec-17	Q1 18 Sep-17	Q4 17 Jun-17	QoQ growth %	PcP growth %
Retail FUA	4,386	4,116	4,689	4,250	4,018	6.6	9.2
Gross Inflows	301	326	475	515	351	-7.6	-14.3
Net Inflows ¹	135	112	305	307	154	20.4	-12.0

¹ Net inflows exclude market movements and transition out of Investment management business \$567m in Mar 18 Qtr..

Superannuation Trustee Services FUA (Funds under trusteeship)

Total FUT \$m	Q4 18 Jun-18	Q3 18 Mar-18	Q2 18 Dec-17	Q1 18 Sep-17	Q4 17 Jun-17	QoQ growth %	PcP growth %
FUT	11,451	10,531	10,338	9,684	9,401	8.7	21.8

ASX All Ordinaries Index

Movement for Quarter	Q4 18 Jun-18 % Change	Q3 18 Mar-18 % Change	Q2 18 Dec-17 % Change	Q1 18 Sep-17 % Change	Q4 17 Jun-17 % Change
Movement in index	7.2	-4.9	6.8	0.2	-2.4

Notes

QoQ Growth represents the growth over the previous quarter (March 2018).

PcP Growth represents the growth over the previous corresponding period (June 2017).